# Industrial Uninterruptible Power Supply Systems Selection Guide

# TECHNOLOGY SELECTION GUIDANCE WITH COMPREHENSIVE EVALUATION CRITERIA

## NEED FOR CLEAN, RELIABLE POWER BOOSTS ADOPTION

This guide will help industrial companies select the best industrial uninterruptible power supply (UPS) systems based on their requirements to protect industrial assets and processes from power failure.

To automate the control of various industrial processes, many companies deploy increasingly sensitive equipment in warehouses, control rooms, and production lines on the plant floor. When deploying IT networking gear and servers in industrial environments; a clean, stable, and secure power supply that ensures continuous operation becomes a critical requirement. An UPS can protect systems from damaging power problems and can provide "ride-through" capability until generator power becomes available or line power is restored.

### EXECUTIVE SUMMARY

Major Trends Industry, Regional, OEM Trends

#### INDUSTRIAL UPS ADOPTION STRATEGIES

Strategies for Successful Adoption Factors Contributing to Adoption Factors Inhibiting Adoption

#### SCOPE

# TECHNOLOGY AND SUPPLIER SELECTION CRITERIA

#### MARKET SHARES ANALYSIS

Market Shares of the Leading Suppliers Market Shares by Region North America EMEA Asia Latin America Market Shares by Phase Single Phase Three Phase Market Shares by Industry Aerospace & Defense Automotive Buildings



Sensitive electronic systems and devices operating on the plant floor such as DCSs, safety systems, SCADA systems, PLCs, robotics, Ethernet switches, and industrial computers all rely on a foundation of regulated, nonstop AC or DC power. Industrial UPSs play a huge role in helping industrial organizations achieve high availability and productivity by providing appropriate power protection.

Industrial UPS adoption has shown decent growth in the past few years due to the need for improved power quality, growth in infrastructure and smart grids, and increases in the number of machine-critical applications across various industries.

For more information, please visit us at <u>www.arcweb.com/technology-evaluation-and-selection</u>

### GUIDE CONTENTS

Cement & Glass Chemical Electric Power Generation Electronics & Electrical Food & Beverage Machinery Medical Products Metals Mining Oil & Gas Pharmaceutical & Biotech Pulp & Paper STRATEGIC ISSUES

As with any mission-critical technology, it is key for industrial organizations to make informed, fact-based supplier and technology selection decisions for industrial UPSs based on their specific applications and requirements. This ARC selection guide explores user objectives, application scope, selection criteria, and helps answer key questions, such as:

- Who are the key industrial UPS suppliers?
- Which suppliers have success in your industry?
- What are the most common selection criteria for industrial UPS systems?
- What are the new technology trends and how does the Industrial Internet of Things (IIoT) impact the industrial UPS market and selection process?

Refining Semiconductors Water & Wastewater Market Shares by UPS Topology Online Standby Line Interactive

#### SUPPLIER PROFILES

Profiles for 35 leading suppliers are included, reviewing the company's business, products, and services for this market segment.

